

# Travel Agency CRM

## Price and Deliverables

# Travel Agency CRM - Price

## ZOHO CRM Enterprise Edition INR 2100

Per User/Month  
Billed annually or INR 2400 month-to-month

- Lead Management
- Contact Management
- Trip Planning
- Quote and Invoice
- Vendor Reservation
- Reports and Dashboards
- Email Integration
- Workflow Automation
- Role-based Security
- Unlimited Records

- Fixed Departure
- Multiple Currencies
- Time-based Actions
- Auto Email to Lead and Contact
- Auto Profit Calculation
- Auto Payment Status Update
- Custom Modules
- Data Sharing Rules
- Custom Buttons



### ONBOARDING SERVICES

**INR 60,000 + Service Tax**

15 Hours of one-on-one coaching and done for you services  
(Additional hours @ INR 1800 + Service Tax/Hour)

One Time Fee

# Onboarding Services: 15 Hours

| Component                | Description   |
|--------------------------|---|
| Travel Agency CRM        | Installing Customized Version of Travel Agency CRM  |
| 15 Hours                 | Setting up Users, Roles, Profiles                   |
|                          | Setting up Zoho Mail Add-on                         |
|                          | Organization Settings, Personal Settings            |
|                          | 1 Web-to-Lead Form                                  |
|                          | Training on: How to Set up Email Templates          |
|                          | Training on: How to Set up Macro                    |
|                          | 2 Hours Walk-Through Session                        |
| <b>ADDITIONAL BONUS</b>  |   |
| Website Visitor Tracking | Setting up Zoho SalesIQ and Integration with CRM*   |
|                          | 1 Hour Walk-Through Session*                        |
| Campaigns Management     | Setting up Zoho Campaigns and Integration with CRM* |
|                          | 1 Hour Walk-Through Session*                        |

- Services marked with \* are setup if you opt for Zoho SalesIQ and Campaigns
- If you require additional hours: it's priced at INR 1800 + Service Tax/Hour

# Useful Add-ons

| Component             | Price   |
|-----------------------|---|
| <b>Zoho SalesIQ</b>   | For Website Visitor Tracking                    |
|                       | Starts from INR 1140/Month for 3 Users          |
| <b>Zoho Campaigns</b> | For Email and Social Media Campaigns            |
|                       | Starts from \$5/Month for up to 500 Subscribers |

- [More Pricing Plans for Zoho SalesIQ](#)
- [More Pricing Plans for Zoho Campaigns](#)

# Testimonials



*"I can't say how much I'm happy and thankful for the service provided to my company to learn and start using the software. Arnab is always there and ready to help. He has been extremely helpful and pleasant. He is very knowledgeable. He always has a smile on his face. Like I said there are no words big enough to express what I feel.*

*His team are also very helpful and knowledgeable. Thank you so much.*

*They made this transaction very enjoyable and I am so excited to start working with the software. I already know that it will bring my company to a new dimension"*

**Rene Piard**

Owner, A La Carte Travel

*"Arnab - from the first day we spoke, I knew instinctively that your product and services were a perfect fit for my business needs.*

*Furthermore I have been pleasantly surprised by your courteous manners and professionalism coupled with your prompt attention to my countless requests, for which I am most grateful. You patiently 'listened' to all my questions and queries and have relentlessly in collaboration with your team found working practical solutions.*

*I thank you for all your efforts and wish you every success with future business"*

**Nizamuddin Ismail**

Managing Director, yourtravelshop.com



*"Within the first two communications with GoldenLion I knew this was 'the' company to work with.*

*Superb communication. They are, and continue to be, very professional. They have understood the specialty of our travel business, and delivered a fantastic product. Their knowledge, commitment and feedback is outstanding; and I really look forward to future projects"*



**Claire Vial**

Director, African Safaris Ltd

## Contact Us

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Partner**

**ZOHO CRM**  
Certified Consultant

**ZOHO**  
Alliance Partner



Advanced  
Solution Provider