

# Training Provider CRM Price and Deliverables

# Training Provider CRM - Price

## ZOHO CRM Enterprise Edition INR 2100

Per User/Month  
Billed annually or INR 2400 month-to-month

- Lead Management
- Contact Management
- Opportunity Tracking
- Courses and Instructors
- Invoicing and Payments
- Enrolments
- Vendors and Purchase Orders
- Activity Management

- Reports and Dashboards
- Email Integration
- Social and Website Integration
- Workflow Automation
- Role-based Security
- Data Sharing Rules
- Unlimited Records
- Custom Modules



One Time Fee

ONBOARDING SERVICES

## INR 60,000 + Service Tax

15 Hours of one-on-one coaching and done for you services  
(Additional hours @ INR 1800 + Service Tax/Hour)

# Onboarding Services: 15 Hours

Component	Description
Training Provider CRM	Transfer Training Provider CRM to Your License
+ 15 Hours of Service	Setting up Users, Roles, Profiles
	Setting up Zoho Mail Add-on
	Organization Settings, Personal Settings
	Training on: How to Set up Email Templates
	Training on: How to Set up Macro
	2 Hours Walk-Through Session
<b>ADDITIONAL BONUS</b>	
Website Visitor Tracking	Setting up Zoho SalesIQ and Integration with CRM*
	1 Hour Walk-Through Session*
Campaigns Management	Setting up Zoho Campaigns and Integration with CRM*
	1 Hour Walk-Through Session*

- Services marked with \* are setup if you opt for Zoho SalesIQ and Campaigns
- If you require additional hours: it's priced at INR 1800 + Service Tax/Hour

# Useful Add-ons

Component	Price
<b>Zoho SalesIQ</b>	For Website Visitor Tracking
	Starts from INR 1140/Month for 3 Users
<b>Zoho Campaigns</b>	For Email and Social Media Campaigns
	Starts from \$5/Month for up to 500 Subscribers

- [More Pricing Plans for Zoho SalesIQ](#)
- [More Pricing Plans for Zoho Campaigns](#)

# Testimonials



Alpha Aviation Group, a global brand in the field of aviation training for the airline market, has recently engaged GoldenLion to develop and then support the Zoho CRM product as its basis for a structured and transparent sales process.

While the Zoho product is an established international product, GoldenLion were brought in as a cost-effective solution and have excelled in their hands-on approach towards Alpha's introduction. The adoption of a customer relationship management system is a cultural change for any company. GoldenLion have been in the right place and at the right time to smooth along that experience.

**Martin Williams**, Director Sales, Alpha Aviation Group



GoldenLion has a very strong customer oriented team. Their understanding of Zoho is exceptional. Keep up the Good work!

**Vaibbhav Jain**, Senior Manager - Operations, EduKart



We have been using Zoho around a year now, and sought help from GoldenLion due to our inexperience with the tool. Since then, they have been a tremendous help. Very efficient, friendly and knowledgeable. I highly recommend their services, and couldn't be happier with the service we have received so far. Send them an email, and they answer within the hour!

**Luke Zane Edwards**, Marketing Executive, Alpha Aviation Group

## Contact Us

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Premium  
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Advanced  
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